Sports Business Analytics Track (Marketing Focus)

Marketing major with concentrations in data analytics and sports marketing.

Freshman Year = Students take Samford University undergraduate core curriculum (see Samford catalog).

Sophomore Year = Students take Pre-Business Core in the Brock School of Business including Data 200, Data 201, Econ 201, Econ 202, Acct 211, Acct 212, BUSA 100 & BUSA 200. Students must then apply for admission into the sports marketing program and gain acceptance in order to pursue the Sports Business Analytics Track.

Fall Junior Year	Spring Junior Year	<u>Summer</u>
BUSA 252	DATA 401	MARK 493
MNGT 303	DATA 403	
MARK 301	MNGT 342	
DATA 301	FINC 321	
MARK 311		
Fall Senior Year	Spring Senior Year	
MARK 414	MNGT 481	
MARK 431	MNGT 400	
DATA 402	BUSA 471	
MARK 405	MARK 416	
	DATA 499	

Note: Students are required to complete an internship in the <u>Center for Sports Analytics</u> at Samford University during their junior year. Students wishing to pursue a career in Sports Marketing Analytics will complete an internship revolving around dynamic ticket pricing, fan engagement/loyalty analytics, sponsorship ROI evaluation, social media data related to sports, or other sports marketing analytics topics.

Students are also required to complete a sports marketing internship (MARK 493) with an outside sports team and/or property during their senior year. Previous students have completed internships/projects for Nike, Dallas Cowboys, and FC Bayern Munich.