Trends in Commercial Real Estate Law

Co-sponsored with the Real Property, Probate & Trust Law Section of the Alabama State Bar

November 18, 2016
Westin Hotel | Birmingham, Alabama
6 CLE hours, including 1 hour of ethics

WHAT YOUR PEERS HAVE SAID ABOUT THE PROGRAM:

“GREAT TOPICS AND SEMINAR.”

“LIKED THE BROAD SCOPE OF SUBJECTS AND THOROUGHLY ENJOYED THE PROGRAM!”

“EXCELLENT PROGRAM AND FIRST-RATE SPEAKERS.”
November 18, 2016
Westin Hotel
6.0 CLE hours, including 1 hour of ethics

William C. “Beau” Byrd, II, Program Chair
Bradley Arant Boult Cummings LLP

8:00 a.m.  Registration and Continental Breakfast

8:30 a.m.  KEYS TO A SUCCESSFUL RETAIL SHOPPING ENVIRONMENT IN TODAY’S WORLD
Lyle Darnall
Managing Director
EDENS
Columbia, SC

9:30 a.m.  ALABAMA UPDATE
• Tax
• Remove lawyers from under the Title Act
Robert L. McCurley
University of Alabama
Tuscaloosa, AL

10:15 a.m.  Break

10:30 a.m.  TRID: WHAT IS IT AND WHY SHOULD I CARE? HOW A REGULATORY OVERHAUL OF THE RESIDENTIAL MORTGAGE MARKET COULD AFFECT THE COMMERCIAL REAL ESTATE MARKET AS WELL
• Overview and history of TRID
• TRID changes to residential loan application and closing process
• Potential impact of TRID on commercial real practice
Jonathan R. Grayson
Balch & Bingham LLP
Birmingham, AL

11:00 a.m.  TAX DEFFERED EXCHANGES UNDER SECTION 1031: COMMON MISCONCEPTIONS
• Concepts of “intermediary” and “titleholder”
• How to structure various types of exchanges - simultaneous, deferred, reverse, improvement, and seller financed exchanges
• Gain computations
• Personal use issues
Gilbert F. Dukes, III
Coale, Dukes, Kirkpatrick & Crowley, P.C.
Mobile, AL

11:45 a.m.  Lunch on your own

12:55 p.m.  WHAT’S NEW UNDER THE SUN? RECENT CASE LAW AFFECTING REAL ESTATE
• Hot topics
• Drafting tips and best practices
Ann Peldo Cargile
Bradley Arant Boult Cummings LLP
Nashville, TN
1:55 p.m.       Break

2:05 p.m.  **DOWNTOWN INCENTIVE STRATEGIES: UNIQUE INCENTIVES FOR YOUR CITY CENTER**
• Scope of federal, state, and local incentives
• Incentives by abatements, investments, accepting and creating value and “by omission”

  **Chad Emerson**  
  Downtown Huntsville, Inc.  
  Huntsville, AL

  **Bradley G. Siegal**  
  Sirote & Permutt, PC  
  Birmingham, AL

3:05 p.m.  **ETHICAL MINEFIELDS FOR COMMERCIAL REAL ESTATE ATTORNEYS**

  **C. Ellis Brazeal, III**  
  Jones Walker LLP  
  Birmingham, AL

4:05 p.m.  Adjourn

**CAN’T ATTEND THE LIVE PROGRAMS? JOIN IN BY WEBCAST!**
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To Attend In-person
Online registration: www.cumberland.samford.edu/cle (check or credit card)
Phone: 1-800-888-7454 or 205-726-2391
Fax: 205-726-2616
Mail: Cumberland School of Law CLE, P.O. Box 293759 Birmingham, AL, 35229

To View by Live Webcast: cumberland.inreachce.com

Trends in Commercial Real Estate Law
November 18, 2016
☐ $329  Advance Registration/Save Money (includes code to download and print course materials 48 hours prior to the seminar)
☐ $349  Late Registration (after Nov. 14; course materials on a flash drive)
☐ $50  I cannot attend. Please send me the course materials on a flash drive.

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First name ___________________________ Last name ___________________________

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CLE credit: The program has been approved for 6.0 hours of CLE credit in Alabama, including 1.0 hour of ethics. The Alabama Department of Insurance has approved the program for 6.0 credit hours, including 5.0 general hours and 1.0 ethics hour.

Cancellations and refunds: Prepaid registration fees will be refunded, upon request, up to 48 hours before the beginning of the seminar. Arrangements for substitutions may be made anytime prior to the seminar.

Directions: http://www.westinbirmingham.com/hoteltransportation